















<u>The Procopio Companies</u> is a fourth-generation real estate development and construction management firm based in Middleton, Massachusetts. Founded in 1950, Procopio has developed luxury single-family subdivisions, multifamily apartments, condominiums, and large mixed-use high rises throughout New England. In 2017, The Procopio Companies was recognized for its tremendous growth and product quality by being named the Massachusetts Family Business of the Year by Northeastern University.

The Procopio Companies has successfully built and sold over 800 units of housing across 11 projects. In addition to exited investments, The Procopio Companies has built an additional 240 units which it currently owns and operates as part of a long-term hold strategy. Looking forward the company has over 1,400 units under development spanning all residential product types.

Recent company achievements include the completion and sale of Mosaic, a 146-unit multifamily development in downtown Lynn, which won top PRISM awards for its innovative design and use of Smart Home Technology. Mosaic included 146 apartments, street-level retail, a 3,000 square foot roof deck, outdoor pool, and patio spaces, in addition to a one-of-a-kind automated convenience store for resident use.

The Procopio Companies also delivered its largest project to date, Caldwell, in December of 2021. Comprised of 259-units and spanning 228,000 sf, this 10-floor high rise is located in the heart of downtown Lynn, MA. Making it the first luxury high rise apartment building on the north shore of Massachusetts. In addition to its exceptional amenities, including a rooftop pool, rock-climbing wall, sports lounge, and brew bar, Caldwell is the largest multifamily LEED Platinum project in New England.

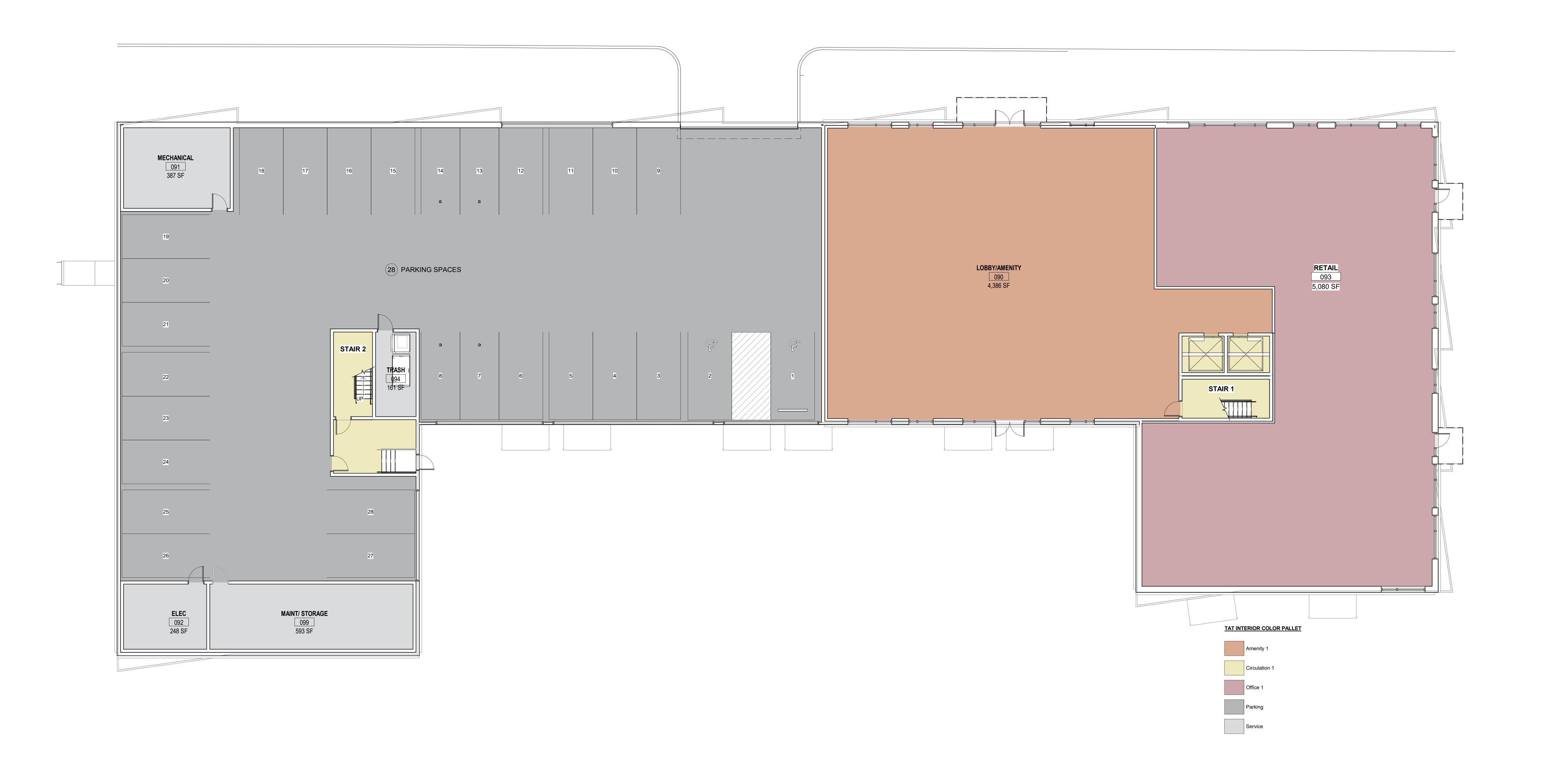
Despite rapid growth over the previous 5 years, The Procopio Companies remains committed to creating award winning communities for our residents and fostering strong relationships with our partners and counterparties at all stages of the development process. For more information on our past, current, and future projects please visit our website.

Since its inception in 2011, <u>JW Capital Partners</u> has acquired five assets and developed several Class A buildings including award a winning 165-unit mid-rise class A apartment community in Alexandria, VA (The Bradley) along with the Thompson DC, highlighted as one of Conde Nast's best new hotels in 2021.

Will Adams has been active in the real estate investment field for 30 years, he has held partnership interests in construction, property management and development/investment firms. Since 2000 his primary focus has been urban infill residential or hospitality development; he has been responsible for nearly 1,000 units permitted and/or built in Boston, NYC and Washington, DC markets.







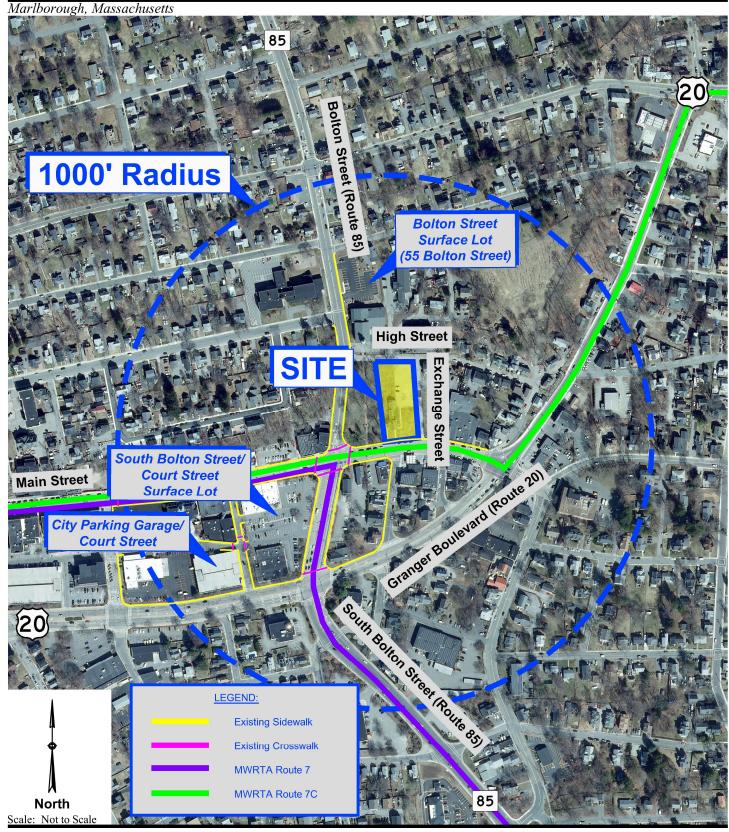


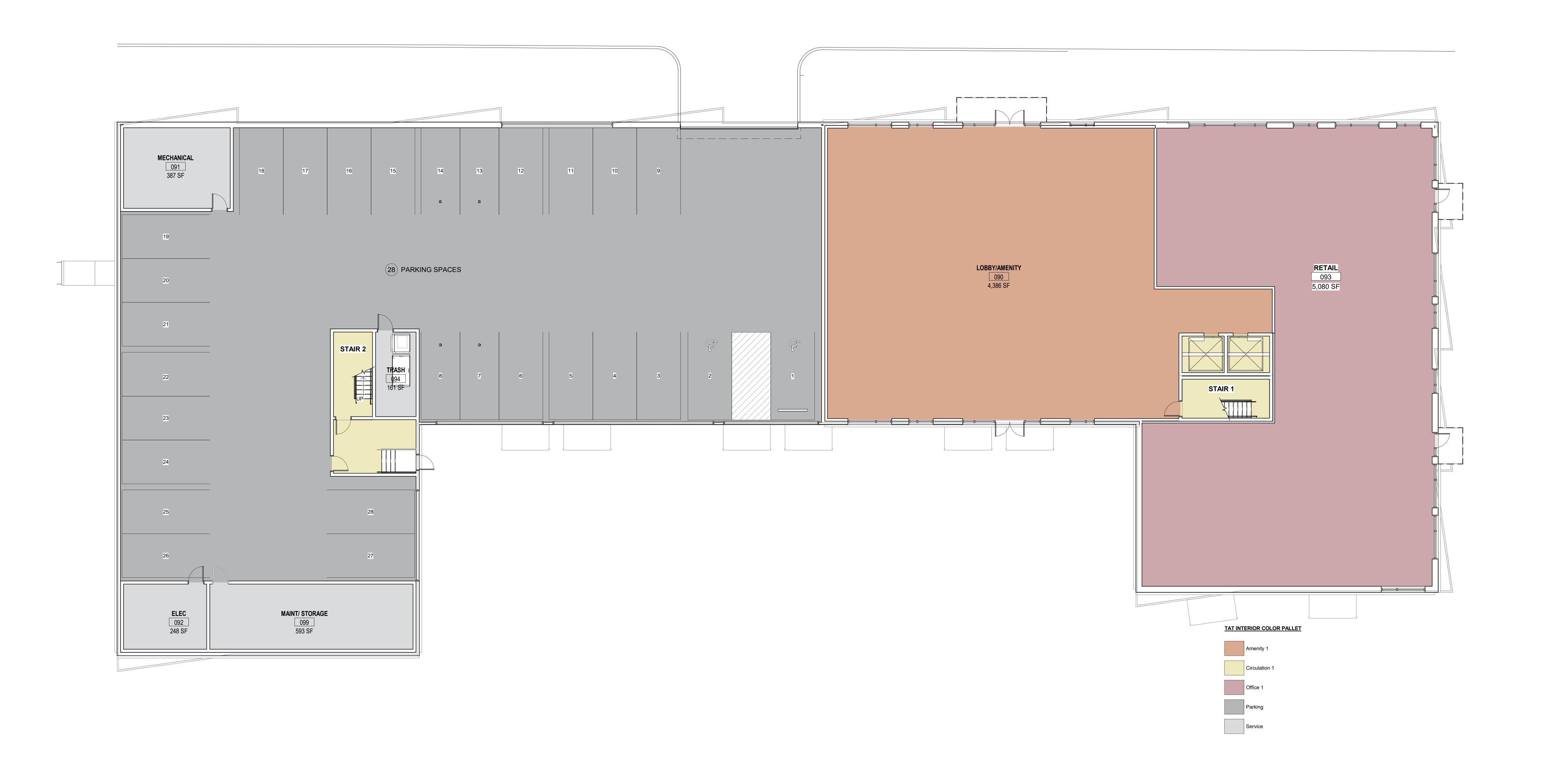


Figure 1

**Site Location** 











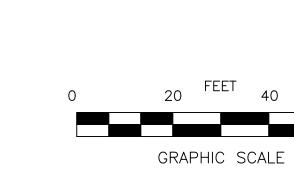
1.) THE LAND SHOWN IS 38,505 SF (0.88 Ac.) CONSISTING OF ONE PARCEL OWNED BY MARLBOROUGH TOTG LLC, AND IS LISTED AS ASSESSOR LOT 291 ON MAP 70, LOCATED IN THE MARLBOROUGH VILLAGE DISTRICT (MVD), AND IS NOT LOCATED IN A FEMA SPECIAL FLOOD HAZARD AREA ACCORDING TO FEMA F.I.R.M. MAP #25017CO481F,

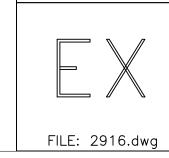
- 3.) THE ELEVATIONS SHOWN ARE ON THE NORTH AMERICAN VERTICAL DATUM (NAVD 88).
- 4.) THE INSTRUMENT SURVEY WAS PERFORMED DURING JANUARY 2018.

5.) THE UTILITIES SHOWN ON THIS PLAN ARE PARTLY FROM EXISTING MUNICIPAL, UTILITY MARK OUTS & RECORD DRAWINGS AND ARE APPROXIMATE, ONLY. THERE MAY BE EXISTING LINES OTHER THAN THOSE SHOWN HEREON.. THE CONTRACTOR IS REQUIRED TO CONTACT THE PROPER UTILITY COMPANIES & DIG SAFE (TEL. 811) PRIOR TO BEGINNING WORK. OUR FIRM DOES NOT WARRANT OR GUARANTEE THE LOCATION OF ANY UTILITY, PIPING

6.) THE SURVEY SHOWN WAS PERFORMED WITHOUT THE BENEFIT OF A TITLE AND IS SÚBJECT TO CHANGE THAT SAID TITLE MAY DISCLOSE.

LEGEND				
<del>392</del>	Ex. 2' Contour			
390——	Ex. 10' Contour			
S D	Sewer & Drain (ex.) Manhole Locations			
15"VC( <del>S)</del>	Sanitary Sewer (ex.)			
	Catch Basin (ex.)			
12 <del>"R</del> CP	Drain Line (ex.)			
· OHW ·	Overhead Electric Wire (ex.)			
<i>Φ</i> \$	Utility Pole (ex.) & Light Pole			
₩ ₩ ₩	Gate Valve, Hydrant, Water Shutoff			
· · 10"W · · · —	Water Line(ex.)			
——Gas- 2"STL——	Gas Service(ex.)			
GV ⊠	Gas Gate			
	Vertical Granite Curb Vertical Concrete Curl			
	Deciduous Tree			
	Evergreen Tree			



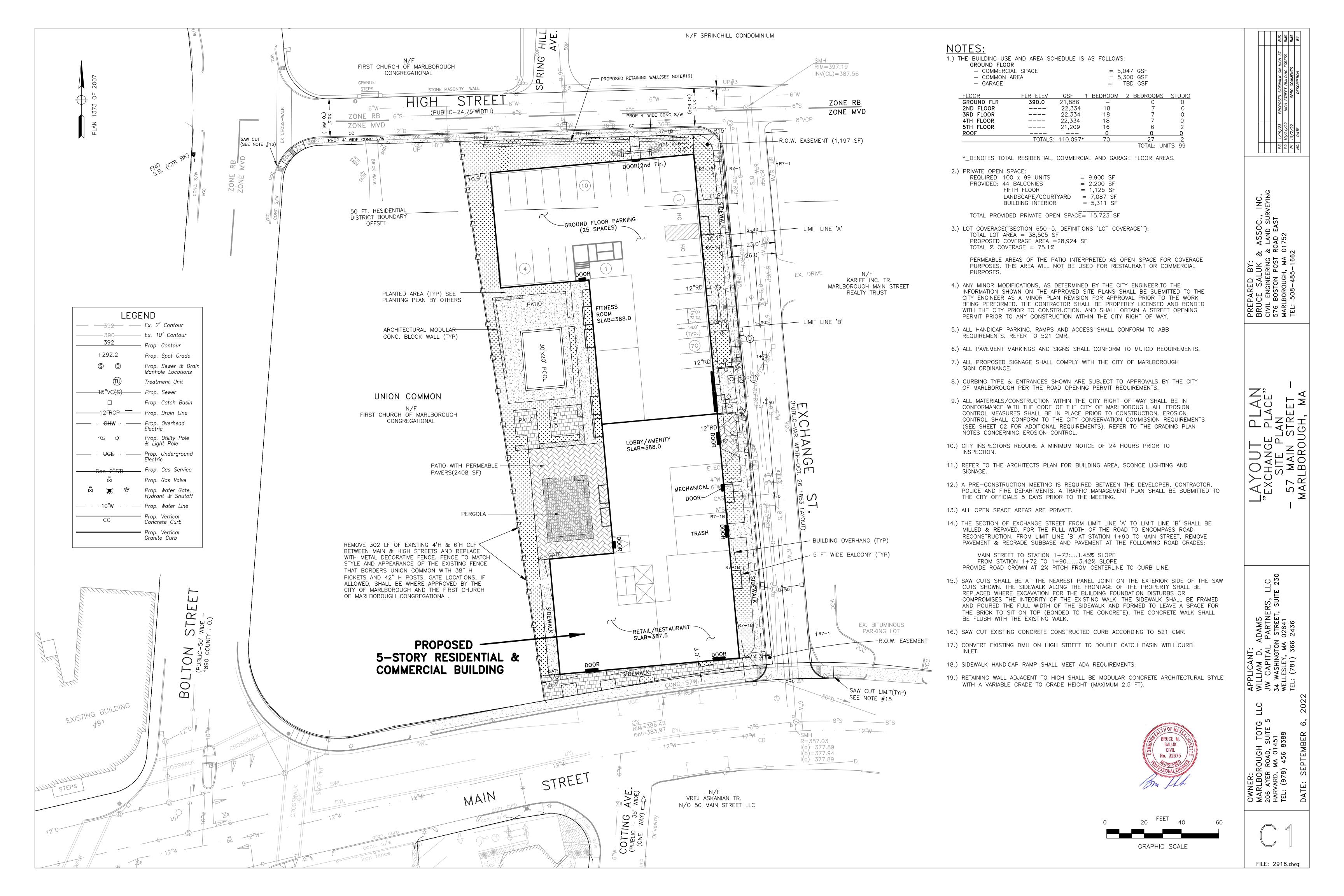


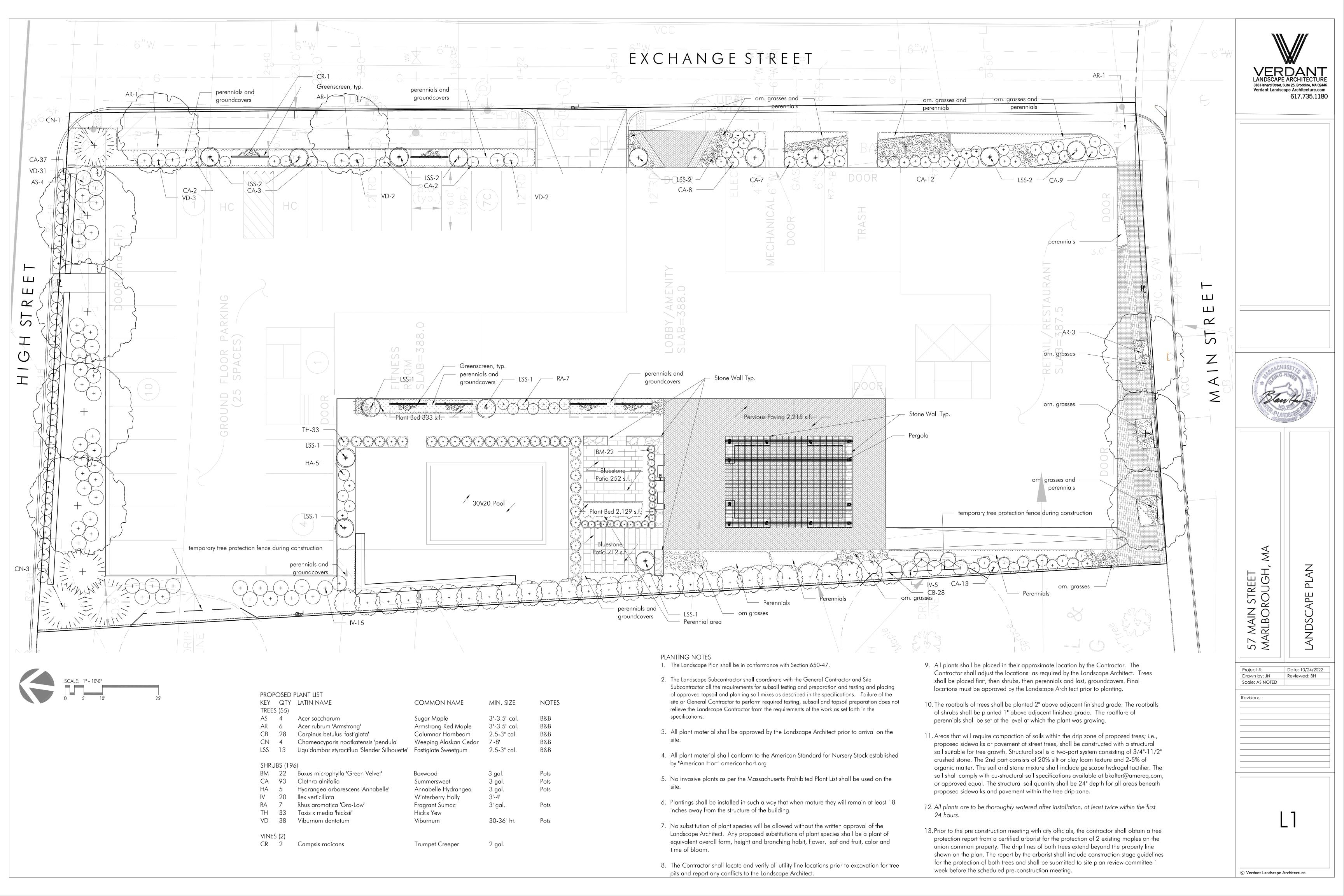
& ASSOC., s & LAND SURV T ROAD EAST A 01752

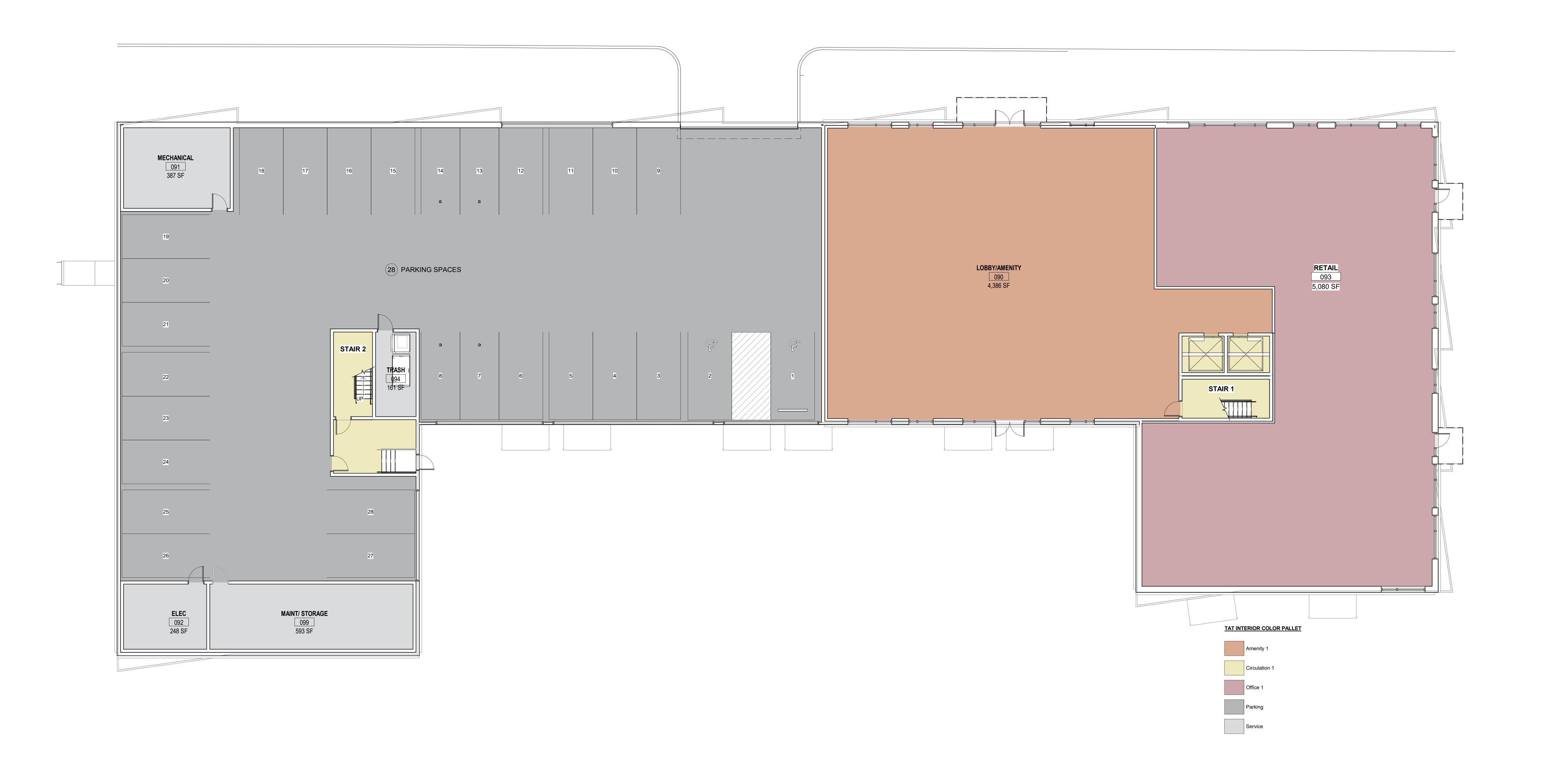
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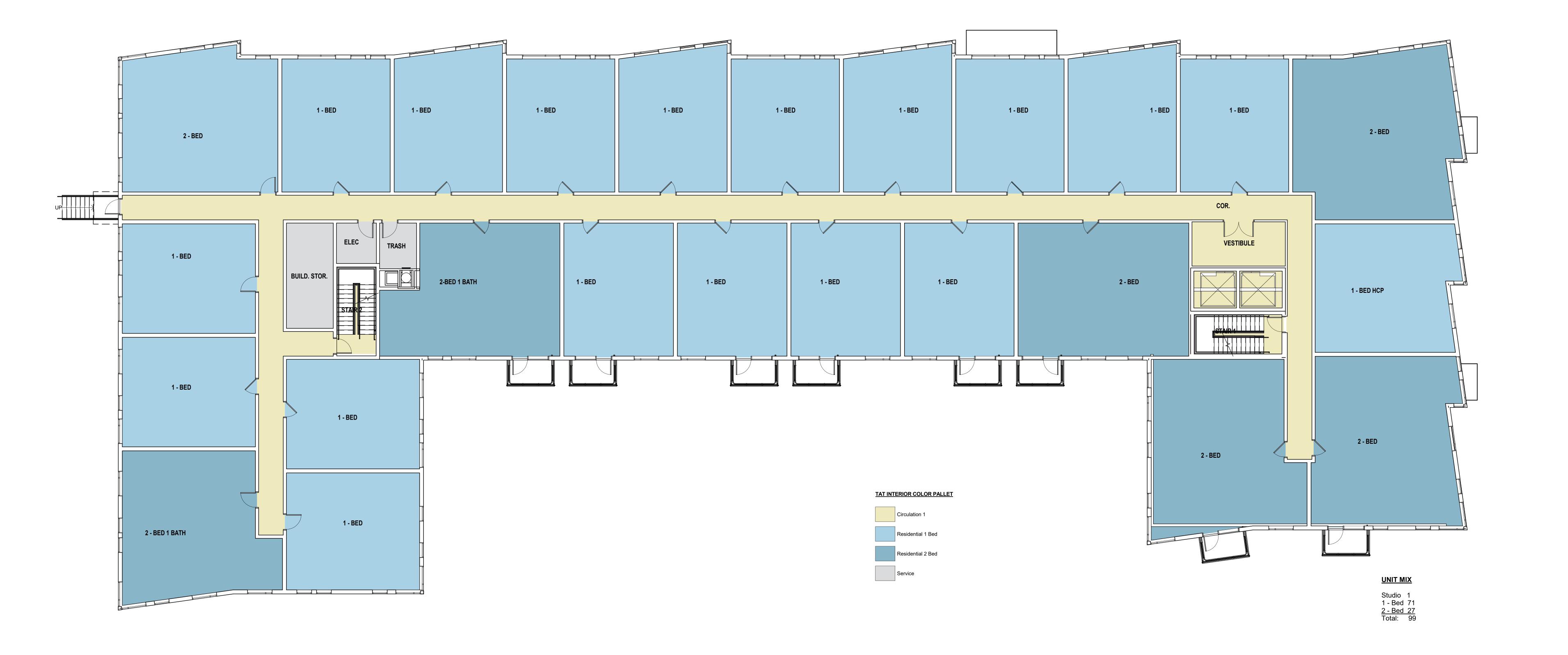
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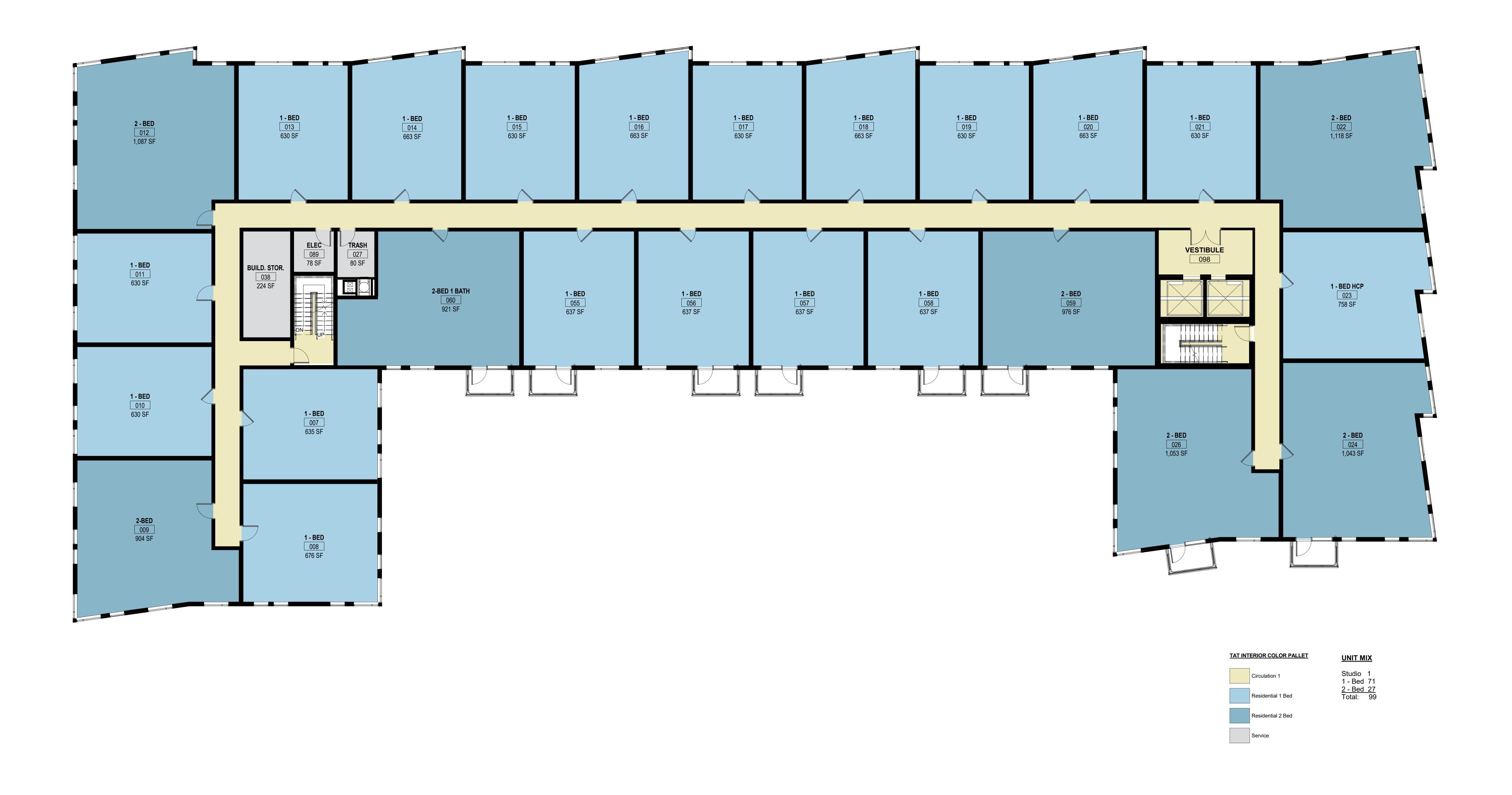
OWNER:
MARLBOROUGH TOTG L
206 AYER ROAD, SUITE 5
HARVARD, MA 01451
TEL: (978) 456 8388

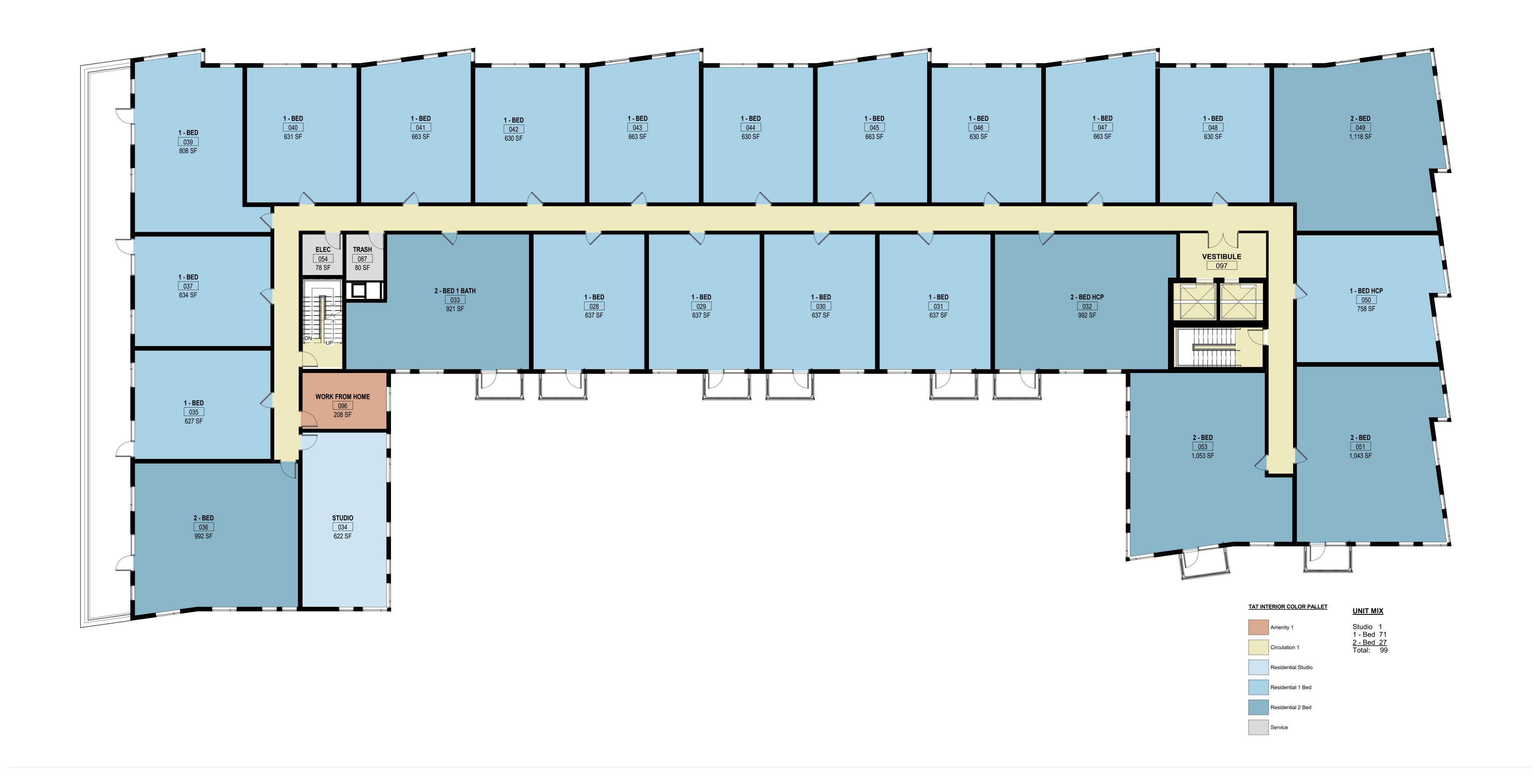












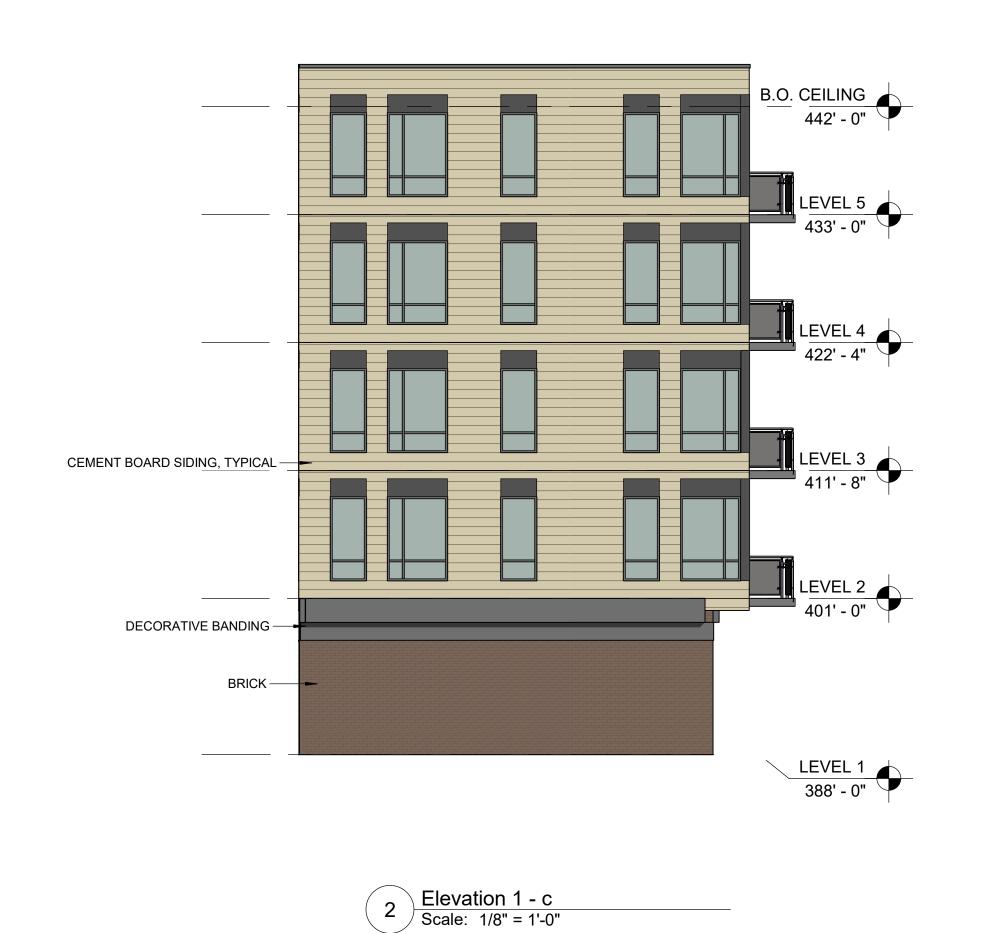








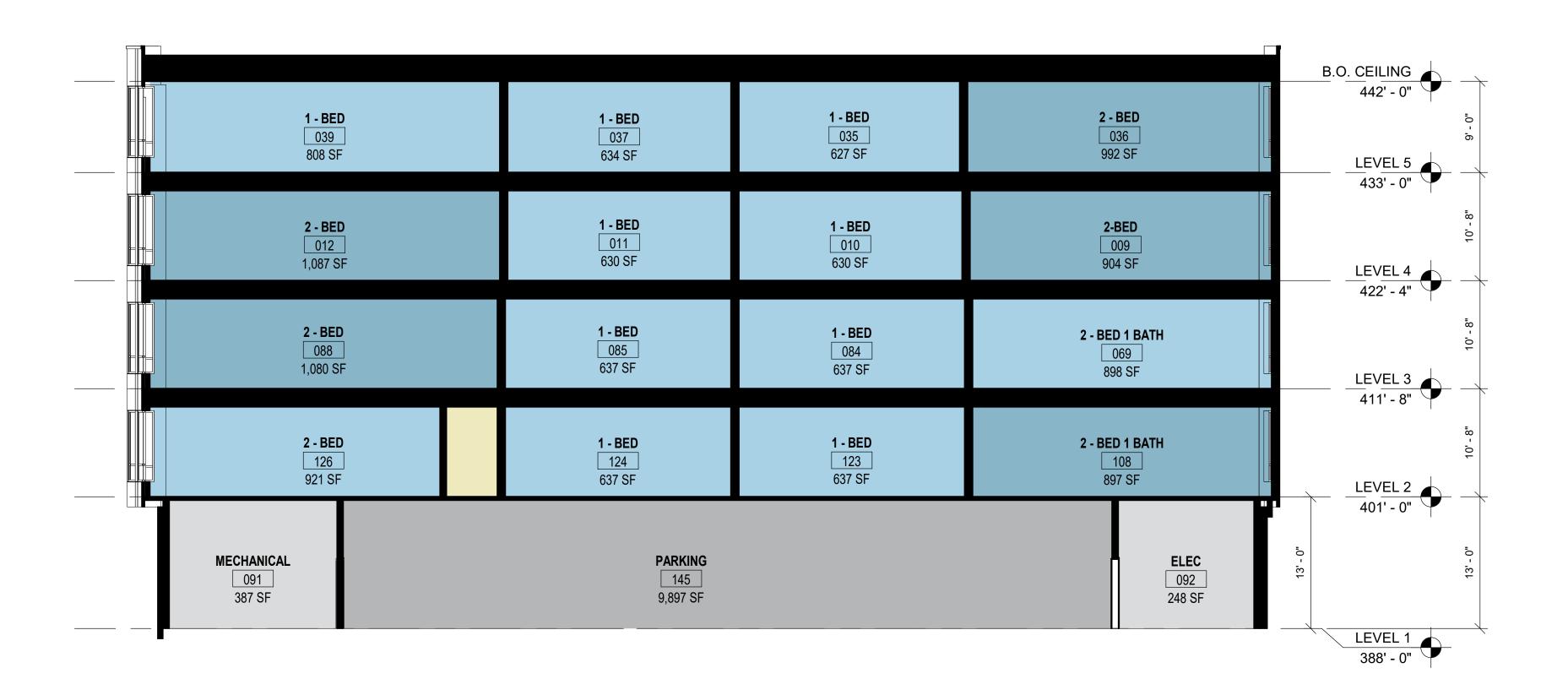
## Rear Elevation Scale: 1/8" = 1'-0"



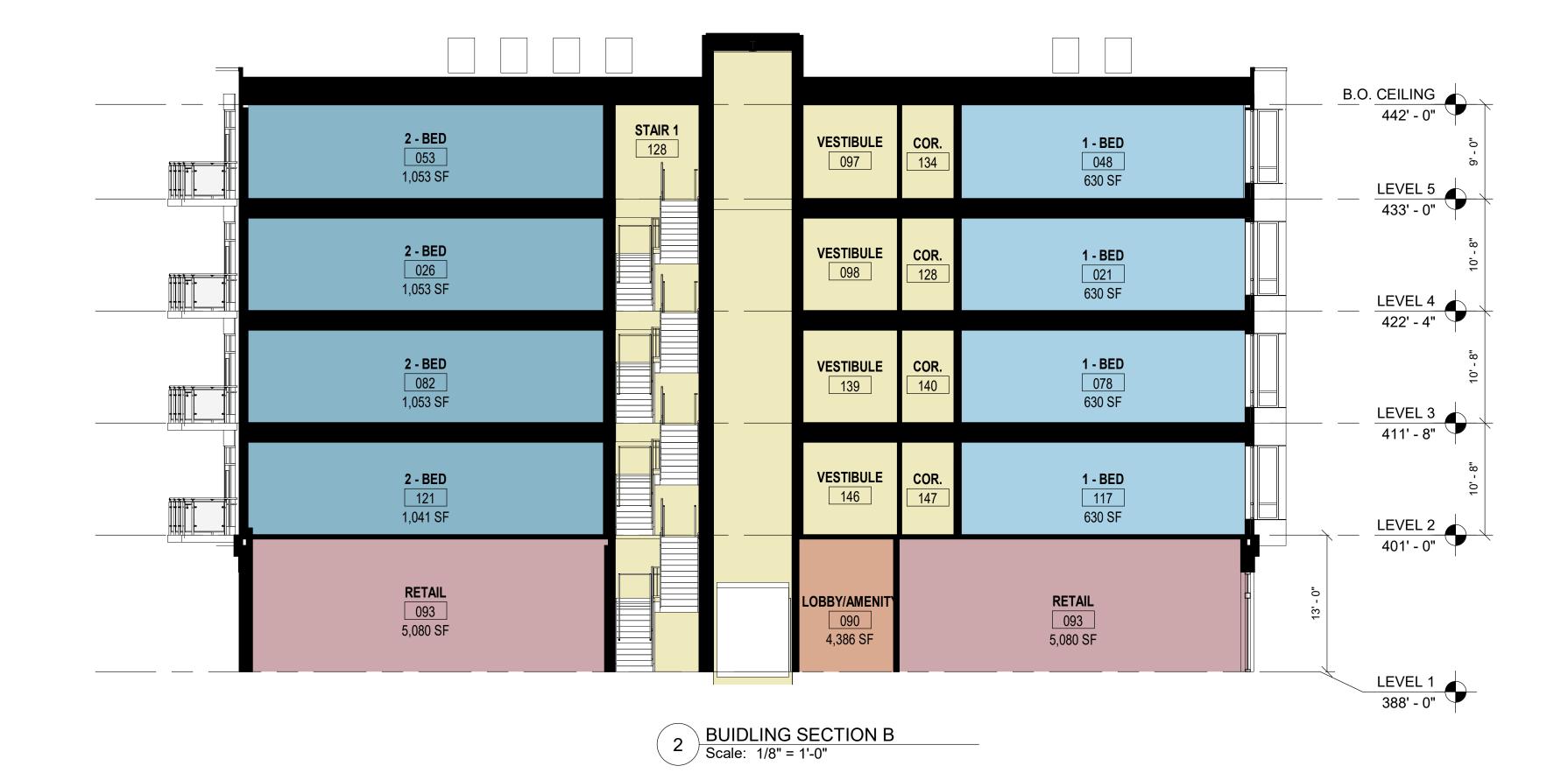


3 Elevation 22 - a Scale: 1/8" = 1'-0"

Scale: 1/8" = 1'-0"



1 BUILDING SECTION C Scale: 1/8" = 1'-0"



STAIR 2 B.O. <u>CEILING</u> 442' - 0" **1 - BED** 029 637 SF **2 - BED HCP**032
992 SF 1 - BED HCP 050 758 SF 1 - BED 037 634 SF 2 - BED 1 BATH 1 - BED 028 637 SF 1 - BED 030 637 SF **1 - BED**031

637 SF **COR.** 134 033 921 SF LEVEL 5 433' - 0" 038 224 SF **2 - BED**059
976 SF 1 - BED HCP 023 758 SF 1 - BED 011 630 SF 1 - BED 055 637 SF **1 - BED**056

637 SF **1 - BED** 057 1 - BED 058 637 SF 2-BED 1 BATH **COR.** 128 921 SF 637 SF LEVEL 4 422' - 4" COR. BUILD. STOR. 095 1 - BED 085 637 SF **1 - BED**061

637 SF **1 - BED** 062 637 SF **1 - BED** 063 1 - BED 064 637 SF **2 - BED** 065 976 SF 1 - BED HCP 080 758 SF 2 - BED 1 BATH **COR.** 140 066 913 SF 095 221 SF 637 SF LEVEL 3 411' - 8" **1 - BED** 101 637 SF 1 - BED 102 637 SF 1 - BED 103 637 SF **2 - BED** 104 976 SF **1 - BED HCP**119
777 SF **1 - BED** 124 637 SF 1 - BED 100 637 SF BUILD. STOR. 2-BED 1 BATH COR. 105 921 SF 127 224 SF LEVEL 2 401' - 0" **PARKING**145

9,897 SF 1088Y/AMENITY 090 4,386 SF **RETAIL**093

5,080 SF **PARKING**145

9,897 SF ELEVATOR 01 ELEVATOR 2 LEVEL 1 388' - 0"

3 BUILDING SECTION A
Scale: 1/8" = 1'-0"

Scale: 1/8" = 1'-0"





## Appendix - Project Scoring Template

Topic	Criteria	Possible Points	Scored Points	
Design Guidelines	Proposal corresponds to Design Review Guidelines (DRG)	30		
-	Plan somewhat/partially consistent with DRG	10	30	
	Plan not consistent with DRG	0	1	
	Plan has a diversity of types/units	5	F	
	Plan does not contain diversity of types/units	0	5	
2. Context Sensitive	Is the development proposal appropriate in scale or provides a buffer to adjacent residential uses?			
	Yes	10	10	
	No	0		
	If this is a case of a re-zoning or variance, does the proposed development have more or less, adverse			
	impact on the existing surrounding land uses than development that would otherwise be allowed by right			
	on the same property	40	0	
	Less impact	10		
	About the same  More impact	0 -10	4	
	Is the development's parking appropriately located to ensure improved walkability to residences, does	-10		
	not form a barrier between sidewalk and any first-floor commercial space in mixed-use developments,			
	and is screened from abutting uses?			
	Yes	10	10	
	Partially	5		
	No	0		
3. Land Use Compatibility	Is there inherent conflict with abutting uses (e.g., placing residential adjacent to heavy industrial or			
	heavy trucking)		0	
	Yes	-30	U	
	No	0		
Beneficial Impacts	Are there defined beneficial impacts on nearby uses?			
	Yes	10	10	
	No (or limited)	0		
5. Consistent with Vision	le the proceed development consistent inconsistent or in conflict with a constitute of the constitute			
	Is the proposed development consistent, inconsistent or in conflict with a recent local planning effort?	40		
	Consistent Inconsistent	10 -10	10	
	In conflict with	-30		
	No recent planning in area	-30	+	
6. Impact Mitigation	Summary evaluation of impact mitigation based upon chart:	U		
o. Impact willigation	City has adequate public infrastructure capacity	0		
	City has adequate public illinastructure capacity	U	-	
	Developer has proposed to undertake mitigation of inadequate infrastructure to enable development	20	20	
	Some development mitigation provided	5		
	Developer has not proposed sufficient mitigation for inadequate infrastructure issues	-30		
7. Housing Tenure	Is there a mix of housing tenure within the development? OR			
3	Does the proposed housing tenure within the development meet the goals of the City (based upon the			
	proposed plans and recently approved and built projects elsewhere in the City)?		10	
	Yes	10		
	No	0		
8. Development Benefits	Are there significant benefits to the City proposed as part of the development?			
	Significant	10	10	
	More limited	5		
	None or very limited	0		
	Existing/historic structure or iconic neighborhood feature:			
	The development is incorporating and restoring a historic structure in the development, or is moving the			
	structure to be restored elsewhere in the City  The development is removing an existing near historic structure that is cheedened as an existing	30	4	
	The development is removing an existing non-historic structure that is abandoned or an existing detriment to the neighborhood	A.E.	15	
	The development is preserving an iconic neighborhood feature (e.g., large specimen street tree) as an	15	13	
	element of the proposed development	15		
	There is not an existing structure on the lot	0	1	
	The development is destroying a historic structure	-30	1	
	The development is incorporating significant renewable energy elements and/or is incorporating design			
	elements that would qualify the structure for LEED certification	10		
	The developer would not qualify for LEED certification, but is utilizing the "most efficient available"		10	
	options for heating and cooling based upon infrastructure in that area of the City	5		
	No significant energy elements in proposed development	0		
9. Affordable Housing	Are the required affordable units:			
	Within the proposed development	30		
	Off site	20	0	
	In cash payments at/near \$50,000/unit	5	4	
	In cash payments per calculation	10	4	
40. Afferdable Harris = (400)	OR (see item #10 below)	0		
10. Affordable Housing (40B)	As an alternative to #9 above:  If the developer is proposing a zoning change, is the proposed development one that is a "friendly 40B"			
	such that units will be countable on the City's Subsidized Housing Inventory?	0		
	Yes	30		
	No No	0	†	
	Inc.	U U	<del> </del>	
		SUM OF POINTS	140	
			I	
		Maximum Possible	195	



View 1 - South West

