

Motion to Approve Mark's Movers as the moving company for FISH 170060

WHEREAS, Jennifer Sleeper, Relocation Coordinator for Pleasant street project solicited written price proposals from four (4) moving companies,

WHEREAS, The MCDA along with Jennifer Sleeper reviewed the two (2) written price proposals that were received,

WHEREAS, Jennifer Sleeper wrote a letter of recommendation to utilize the professional services of Marks's Movers,

THEREFORE, the MCDA is in agreement with the Relocation Coordinator, Jennifer Sleeper that Mark's Movers shall be selected for the project (FISH #170060) at 29 Pleasant Street.

MCDA Members Present: 5 MCDA Members Absent: 1
Signatures of MCDA Members Approving this Motion:

Paul J. Slaney
Sofia Ferracane
John Dill
Arthur G. Vigeant

Mayor Arthur G. Vigeant, Chair
Marlborough Comm. Development Authority

Date 10/24/19

Vonnie Morris

Vonnie Morris, Executive Director
Marlborough Comm. Development Authority

Date 10/24/19



MARLBOROUGH COMMUNITY DEVELOPMENT AUTHORITY
250 Main Street • Marlborough, MA 01752

October 16, 2019

Vonnie Morris,
Executive Director,
Marlborough Community Development Authority
250 Main Street
Marlborough MA 01752

RE: Moving Company Recommendation for 29 Pleasant Street: FISH 170060 Project.

Pursuant to the FISH 170060 Pleasant Street Rehabilitation and relocation project, I am recommending the Marlborough Community Development Authority ("MCDA") utilize the professional moving services of Mark's Moving & Storage. Enclosed in this recommendation letter, is their detailed proposal for services required for the successful moving of tenants belongings located at 29 Pleasant Street. Per Massachusetts Relocation Regulations, I attempted to obtain competitive estimates for the services required to both successfully and smoothly move tenant's personal belongings into temporary and or to permanent units. Not only was Mark's Moving proposal the most thorough I received, their services go above and beyond the necessary requirements. This will ensure our unique population of elderly/disabled tenants will be comfortable and confident that the movers will take both excellent care of their belongings, as well as explain and guide each resident throughout the moving process; thus making them the most qualified professional moving company for this job.

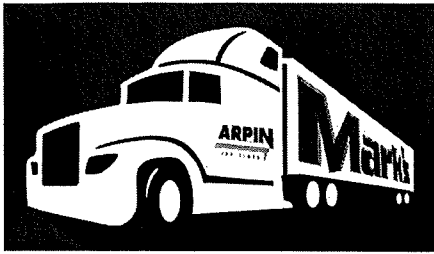
Given my experience working with local housing authorities and the elderly/ disabled population, it is paramount that the most qualified and compassionate professional moving company be hired for the job, given that the relocation and moving schedule must be completed in a timely fashion. In addition to performing the job in a professional and kind manner, the President and Owner, of Mark's Moving & Storage, Mr. Mark Silverman as stated in his proposal, will give out his home and cell phone number to MCDA staff and perhaps most importantly, the tenants. This will provide the tenants with the reassurance that should they have any questions and or concerns throughout the process they will be addressed by Mr. Silverman, in addition to as needed meetings with the Pleasant Street community; which is one major requirement that none of the other moving companies I contacted could provide.

Therefore, I am extremely confident that Mark's Moving & Storage will be the most professional, responsible and successful in this aspect of the relocation project and project as a whole, and is why I am recommending them for professional moving services for the 29 Pleasant Street Rehabilitation Project.

Sincerely,

Jennifer Sleeper, Relocation Coordinator, MCDA.

Enclosure: Mark's Moving & Storage proposal



MARK'S

MOVING & STORAGE

CORPORATE HEADQUARTERS

111 Milk Street
Westborough, MA 01581

Phone 508.983.6000 September 30, 2019
Fax 508.366.8259

www.marksmoving.com

ICC MC 41098

Brookline
617.566.6054

Framingham
508.788.0080

Marlborough
508.485.0348

Needham
781.449.6955

Newton
617.527.8698

Norwood
781.551.8189

Watertown
617.924.5629

Westborough
508.983.6000

Mark E. Silverman
President

George W. Jacobs
Vice President

Pam Colpitts
Office Manager

Dave Brower
Marlboro Transportation

Damon Aronson
Project Manager

Brandon Kraemer
Project Manager

Edward Ross
Project Manager

Roger A. Komins
Business Development

Marlborough Community Development Authority

250 Main Street

Marlborough, MA 01752

Attention: Vonnie J. Morris, PHM, MPHA & Jennifer Sleeper

Dear Vonnie and Jennifer:

It was nice meeting you again to discuss the project. I have a clear understanding of the needs of both your team and the residents. I look forward to helping you with your upcoming move. In an effort to offer the highest level of service to you I am offering:

- Info hotline – my personal cell number to answer your questions or those directly from your residents
- Unlimited meetings with both you and your residents to be certain that everyone is prepared properly for a seamless move
- All materials as needed will be supplied
- All trash will be transported to your onsite dumpsters
- Furniture not wanted by residents but in decent shape will be donated to a 50c3 nonprofit Mark's Northeastern Furniture Foundation – Mark's is Very Community involved
- Mark Silverman or Senior Manager will be Project manager for this Project
- Local Owner Operated Company for over 40 years – Same owner for over 40 years! Senior Project Manager Dave Brower is a Marlborough Resident.

As you know, MARK'S has been built on quality. We pride ourselves on prompt, reliable service and we would like the opportunity to display our skills on this project.

In 1979 MARK'S was created to provide high quality service to the local community. This high level of service worked successfully then and continues to work successfully today.

MARK'S operates under its own authority in Massachusetts and performs interstate and International moves through its relationship with ARPIN Van Lines.

MARK'S is one of the few local movers to promote industry certification such as THE CERTIFIED PROFESSIONAL MOVER PROGRAM and THE CERTIFIED MOVING CONSULTANT PROGRAM.



These two programs help insure that the information you receive as well as the physical move you receive are both top notch.

MARK'S and ARPIN offer other programs to help you including:

- Heated Storage
- Disposal Services
- Charitable Organization links for unwanted furniture
- Long Distance and International relocations
- Elder Relocation Assistance
- Estate Furniture distribution
- Facility management

As your move coordinator.....I will be responsible for working with you to coordinate a flawless removal. You will have my home phone number and my cell phone number. You will be able to communicate with me day or night if the need arises. All charges are estimated only, and actual charges will be based on the actual number of hours worked and the quantity of material supplied. Charges are computed from the time we leave our terminal until the time we return thereto.

\$39,136.00. Moving Services

ESTIMATE: A mover's legal liability is limited to 60 cents per pound per article. Additional coverage is \$20.00 for each \$1000 of value while in transit.

Inclement weather, elevator malfunction or failure to provide parking area for moving vans could all add substantial additional time and costs. Project will be subject to a minimum charge of \$39,160.00 A deposit of 0% is required and all remaining charges are due in full immediately upon completion of each phase. Each Phase will be billed at \$1223.00 per unit.

I hope that you find the information that I have provided helpful to you. I welcome you to contact me with any questions or concerns that you may have regarding this proposal.

Sincerely,

Mark E. Silverman
President & CEO

I have reviewed and understand the information outlined above and would like MARK'S/ARPIN to perform this project.

Signature _____ Date _____



MARK'S
MOVING & STORAGE